



Water Innovation Network Manager (Fixed Term Contract)

Hours: Full Time, 35 hours over 5 days per week

Contract: Fixed Term to 31st March 2022

Based: Future Business Centre Cambridge (and other locations within the UK as and when required)

Salary: up to £32,500 dependant on experience

Reports to: Commercial and Partnerships Manager (Allia) and Innovation Integration Manager (Anglian Water)

About Us

Allia is the UK's leading organisation dedicated to helping impact ventures to thrive. For 20 years, Allia has supported those that aim to make positive change and address the most pressing global and local challenges: through flexible workspace, networking and community in its Future Business Centres; its Serious Impact programme of business support for entrepreneurs; and social finance solutions to help charities create greater impact.

In the last 20 years, we have helped 1,440 ventures to start-up, grow and scale, which have launched new innovations and companies, creating 4,500 jobs and we have issued bonds raising over £311.5 million to help charitable organisations with development projects and activities.

Our people are pivotal to our success and we have grown expediently. Our team is over 50 strong in 3 locations and we continue to add to this number. We are an equal opportunities employer who embraces diversity, inclusion and flexible working. In fact, we are the best not-for-profit employer for employee engagement in the Eastern region. We offer a great working environment, true team working ethos, great benefits and much more.

Allia is delighted to be working in partnership with Anglia Water in developing and delivering the Water Innovation Network (WIN). Designed to encourage open innovation, WIN is about discovering solutions to transform the water industry for a sustainable future. Businesses, organisations and individuals can submit their innovative solutions to industry experts and decision makers within Anglian Water. WIN provides feedback, advice, support and access to specialist equipment, enabling solutions to develop further, faster and more successfully.

We are looking for a Manager to take on the development and delivery of the network's strategic objectives. Highly motivated with strong project management experience you will be responsible for driving applications through sector-focused events, leveraging and managing solutions into and through the Anglian Water business and translating the implementation benefits. Prior experience of the water industry is not essential but would help the right person hit the ground running.

Role Responsibilities

- To manage the introduction and progress of solutions through the Anglian Water businesses to drive maximum engagement with key business clients and champions which in turn deliver quantifiable TOEX benefits in line with yearly targets.
- Work with the Integration Manager, WIN Strategy Group and wider Anglian Water business leaders to develop a short, medium and long term (5 to 25 years) business plan for WIN which will help translate key business drivers and challenges into opportunities for external organisations to collaborate with Anglian Water.
- Develop, and run, a series of events that engage leading edge innovative businesses, the Anglian Water supply chain, and other external and internal stakeholders, with WIN and innovation in Anglian Water to help address some of the key challenges.
- To grow WIN in terms of membership base and cross-sector collaboration through producing and delivering a communications plan including social media marketing, newsletters and content for the website.
- Produce, track and maintain levels of service for members which promotes a positive relationship between external organisations and WIN.
- To work closely with the wider Allia team in order to ensure that WIN is integrated into our Enterprise Support activities (specifically our EU Scale-Up project) to maximise complimentary activities and support.
- To provide effective documentation and reporting with regards to KPI performance, capturing financial and non-financial benefits from WIN.
- Budgetary responsibility and accountability for WIN.

Person Specification

You're an effective and engaging relationship-builder.

You're a master communicator with strong influencing skills: charming, persuasive and driven by creating meaningful relationships. From dealing with innovative companies and senior internal clients, to presenting WIN at events, you'll know instinctively how to communicate.

You've got a track record in project management.

You will have experience of translating business plans into operational strategies and implementing their delivery. You will be able to prioritise key areas of activity and create an effective balance between engaging internal and externally to ensure the successful delivery of objectives. You are confident with budgeting, reporting, and negotiating.

You understand innovation.

Whilst you may not have come from the water industry, you will understand the innovation environment and be able to quickly increase your knowledge of the technology and structure of Anglian Water in order to best support it. You'll be able to persuade managers and senior managers to embrace innovation and promote the financial and non-financial benefits.

You can create an effective online presence.

You have experience of website content management to ensure fresh content for all audiences. You would be comfortable designing and delivering marketing activities, including social media, with support from our Brand, Communication and Marketing team.

You're entrepreneurial.

You'll be used to achieving a lot with a little. You'll be able to see opportunities and contribute to developing solutions. Your commercial skills will enable you to contribute to WIN's future growth and development.

You're not afraid of working hard in pursuit of a big vision.

You are energetic and driven, reliable, deeply collaborative, a quick learner, and thrive in an evolving environment.

Essential:

- Project management and coordination
- Business Event planning and/or management
- Marketing experience including website content management
- Strong communications skills and ability to effectively network and coordinate a group of individuals (review group)
- Budgetary responsibility
- Drivers license and own vehicle

Nice to Haves:

- Experience of the water industry
- Experience of working in an innovation network or corporate innovation team

To apply for this role please send an up to date CV with a supporting covering letter highlighting your skills and experience along with why we should consider you for the role and your salary expectations.

Candidates must be eligible to work in the UK. All applications should be submitted by 5pm on 11th January 2019 to recruitment@allia.org.uk.

This post is part funded by the Interreg North Sea Region Programme 2014 -2020 at a fixed rate from 1st May 2018, or the contract commencement date which ever is the later.